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Joyal of Lila Delman Compass sets state record for individual sales volume - over \$121 million

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Lori Joyal

Watch Hill, RI Lori Joyal, broker associate and sales manager of Lila Delman Compass' local office, set statewide records in 2021, having individually closed \$121,163,111 in sales volume and ranking as the top individual agent in the state for the third year in a row.

Joyal was also named as the top agent in Washington County where she led \$80 million over the next highest-producing agent, according to data maintained by the R.I. Statewide MLS.* Joyal has previously ranked as the state's top producing individual agent in 2020, 2019, 2017 and 2016, according to data maintained by the R.I. Statewide MLS.

Since joining Lila Delman Compass in 2005, Joyal has surpassed over \$775 million in sales volume, more than any other associate at the firm. Joyal's most noteworthy transaction of 2021 was the sale of 3 Kidds Way in Watch Hill for \$8.5 million. This transaction marked one of the top three sales in Westerly in 2021. Joyal also participated in three of the top five sales in the municipality, according to R.I.'s Statewide MLS. Additionally, Joyal also represented the buyer in the highest sale in Charlestown – 165 Surfside Ave. for \$3.65 million.

According to a national report conducted by Real Trend's, Joyal ranked 168 of the top 200 agents on the 2020 U.S. Real Estate Professionals List.

“No day in this business is ever the same but I'm so fortunate to wake up loving what I do. The gratitude I have for my clients, colleagues, and the place I live propels me forward.” said Joyal.

*2021 sales volume metrics include MLS & non-MLS transactions in RI, CT & MA across all categories. All other representations are based on information from the RI MLS for the period of January 1, 1992 – December 31, 2021. The MLS does not guarantee and is not in any way responsible for its accuracy. Data maintained by the MLS may not reflect all real estate activity in the market.