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## **Foster and Sigfridson of The Boulos Company rep. Vital Delivery Solutions in 11,040 s/f lease**

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Scarborough, ME Williston, Vermont-based Vital Delivery Solutions (VDS) has found a new home in Maine at 107 Pleasant Hill Rd. The 11,040 s/f building includes both warehouse and office space. VDS was represented by Cameron Foster and Drew Sigfridson, SIOR, of The Boulos Company, and the landlord was represented by Greg Boulos, also of The Boulos Company.

VDS, formerly Green Mountain Messenger, purchased South Portland-based General Courier in 2021 and hired The Boulos Co. to help them find a larger local facility.

"A commercial real estate broker can expedite the search and help navigate a successful deal, without leaving anything on the table. When you work with a commercial broker, you get an inside look at properties that aren't available yet, or will never be officially listed online," said Foster.

“In today’s tight market, half the deals that get done are off-market deals and happen because of brokers’ knowledge of opportunities.”

“Cam and his team educated us about the Maine market and made us aware of every new opportunity,” said VDS CEO Matt Kozlowski. “When the perfect site came to market, it happened quickly, thanks to that upfront work.”

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