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## **Haffenreffer and Hatch elected partners of The Dunham Group**

April 01, 2022 - Northern New England



TC Haffenreffer

Sylas Hatch

Portland, ME Brokers TC Haffenreffer and Sylas Hatch have been elected partners of The Dunham Group.

“Over the last decade, it’s been a real thrill to see TC and Sylas grow from brand new brokers to two of the preeminent investment brokers in Maine,” said designated broker and partner Justin Lamontagne, CCIM, SIOR. “I admire their tireless work ethic and insatiable energy to know the market and players. As a result of their knowledge and effort, they’ve developed an extremely loyal client base; a rarity in an industry as competitive as ours. TC and Sylas represent an important piece of the future of our firm and I’m proud to call them partners.”

Haffenreffer joined the firm in 2016 and specializes in industrial, office, and investment properties. Haffenreffer frequently collaborates with Hatch to help clients establish, manage, and grow their portfolios holistically across market sectors. Experienced with sale/lease negotiations, property valuation, landlord/tenant representation, buyer/seller/developer representation, site searches, and strategic planning, Haffenreffer is known for creating long-term, loyal relationships with clients. “It took a lot of hard work to get to this level; Sylas and I did \$104 million in transaction volume last year and \$80 million in transaction volume the year before,” said Haffenreffer. “It’s exciting to be part of the team and to help the company move forward. The Dunham Group has invested in us and we want to be part of how the company strategically grows in the years to come.”

Hatch joined the firm in 2014 and has a strong background in land development, multi-family, and investment properties. “When I joined The Dunham Group, I was pretty green. It was humbling to get to work with some of the pillars in the real estate industry, but it helped me gain a lot of confidence to maneuver in the market,” said Hatch. “TC and I have carved out a niche in the investment sector, which adds another speciality area to the company. We bring a new spin and energy, which adds value to clients and future clients.” Together with Haffenreffer, Hatch offers clients a comprehensive understanding of the marketplace, and he continually goes above and beyond for clients to add value to their transactions.

For over 45 years, The Dunham Group has provided in-depth market knowledge and trustworthy representation for its clients. That kind of endurance comes from a strong foundation of values and expertise as well as a collaborative approach for its team of brokers. As part of the firm’s next generation of partners, Haffenreffer and Hatch are poised to carry the shared knowledge of The Dunham Group forward, setting its clients up for continued success.

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540