



CELEBRATING
55 YEARS

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REFA to host first in-person education program in two years: “Institutional Mindset: Where and how are they investing now?” April 28th at Atlantic Wharf

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Boston, MA REFA hosted its first Fundamentals program of the year, Life Science Real Estate 101, on March 22nd. Over 200 REFA members attended the webinar featuring Mark Bruso, senior research manager, JLL; Hana Kolton, principal, Jacobs; and Tyson Reynoso, managing director & partner, King Street Properties. The speakers each shared presentations on the basics of life science real estate, including the unique physical characteristics of life science assets, what makes an existing asset a strong target for conversion, and how life science lenders, investors, and developers underwrite the credit of life science tenants.

Registration is now open for GBREB’s Installation of 2022 Officers & Division Presidents on April 13th at 5:30PM. The installation is taking place in-person, at WilmerHale, 60 State St. Members from BOMA, CBA, GBAR, MAA, and REFA are welcome to join and celebrate the following:

GBREB Officers

Chair - Lynn Bora, WinnCompanies

Chair Elect - Kate Franco, Claremont Companies

Treasurer - Michael Edward, Perry CRE

Assistant Treasurer/Clerk - Bill Tanski, Outlook Capital Partners

GBREB Division Presidents

BOMA Boston - Maria Farias, Northwood Office

CBA - Peter Evans, Hunneman

GBAR - Melvin Vieira, Jr., RE/MAX Destiny

MAA - Peter Lewis, Schochet Cos.

REFA - Lauren O’Neil, AEW Capital Management

REFA is hosting its first in-person education program since 2020 on Thursday, April 28th at Atlantic Wharf, 290 Congress St. on “Institutional Mindset: Where and how are they investing now?” Amanda Strong, MITIMCo will moderate the program with Jay Hart, CrossHarbor Capital Partners, and Tim Schlitzer, Mass PRIM. The speakers will explain how and where state pension funds, large endowments, and other institutional players are investing their real estate dollars. The session will cover how they are investing - including directly owned real estate, co-mingled funds, and separately managed accounts. They will discuss different property types and investment strategies (debt vs equity; core vs opportunistic), as well as how ESG is impacting real estate investing at both the fund level and the property level.

Please save the date for the following Annual REFA Events:

- REFA Charitable Golf & Tennis Tournament | Monday, July 18th at Dedham Country & Polo Club.
- Annual REFA Gala, Thursday, October 6th at Westin Copley Hotel.

To learn more about REFA, including membership, events, and ways to get involved, please visit us at www.refa.org. Follow REFA’s LinkedIn, Twitter, and Instagram @REFABoston.

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