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Joe Cardillo Associate Broker

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Name: Joe Cardillo

Title: Associate Broker

Company: Wason Associates Hospitality Real Estate Brokerage Group

Location: Portsmouth, N.H.

Birthplace and year: Harrison, N.Y., 1957

Family: Wife, Megan; 2 children: Jake, 5 years old and Eliza, 4 years old

College: University at Albany N.Y.

First job outside of real estate: Owned and operated a multimillion dollar photo/digital retail operation.

First job in real estate or allied field: Residential sales/ owned a number of rental properties.

What do you do now and what are you planning for the future?: Commercial broker, hospitality sales. Continue to grow this brokerage business.

Hobbies: Golf, travel, playing with my kids

Favorite book: "Bringing Down the House" by Ben Mezrich

Favorite movie: "Oh Brother, Where Art Thou?" (most Cohen Brothers films)

Person you admire most (outside of family): Too many to list

Key to success: There is no one key. However, hard work usually pays pretty good dividends!

If you had to choose another vocation what would it be?: Something related to the golf industry (development sales)

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