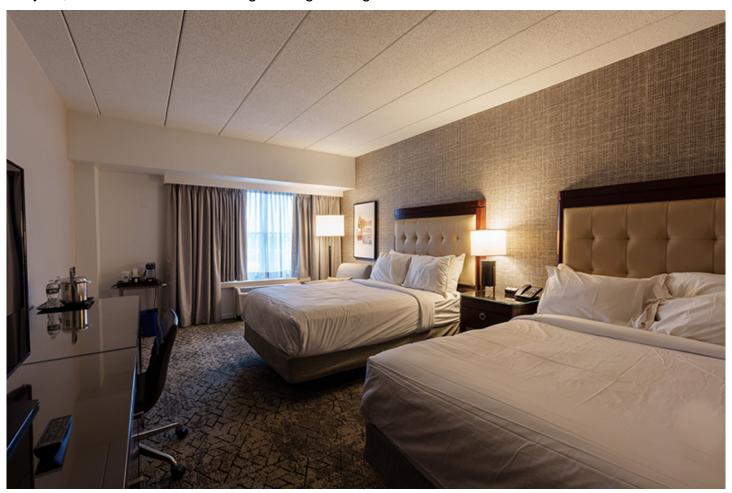


Group One Ptrs. and Haynes Group complete work on Sheraton Needham

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Needham, MA Reimagined by Group One Partners and renovated by Haynes Group, Inc., the Sheraton Hotel located at 100 Cabot St. is ready to welcome guests. This was a 245-guestroom renovation project, located on the outskirts of Boston where visitors can enjoy the excitement of the city and a restful stay in the suburbs.

This will be the third hotel collaboration between Haynes Group and Group One Partners, who share the desire to enhance the lives of people and the communities they live and work in.

"We believe we are an extension of our clients, and we differentiate ourselves by providing them with that concierge-level service experience from the very first interaction," said Patrick Andrews, senior vice president of hospitality at Haynes Group.

From the start of this project, it was set up to be a fast-track schedule with multiple projects happening simultaneously. The team from ownership, design and construction worked seamlessly together to accomplish the established goals.

"Our team working alongside the Haynes Group were able to meet the project goals by establishing clear communication channels and together reinforced a team environment focused on collaboration," said Harry Wheeler, AIA, principal of Group One Partners.

Because the hotel was occupied during construction, it was renovated using a multi-phased approach to mitigate risk and inconvenience to visitors.

"There is more coordination involved between the hotel and construction when you are working in an occupied space," said Andrew Manning, site superintendent at Haynes Group. "Our biggest objective is to ensure we don't disrupt the guests experience."

All projects face some degree of challenges, and the construction team has to be able to quickly navigate them to keep the schedule on track, an important piece in hospitality projects.

"Procurement delays were the biggest challenge we faced," Manning said. "We did everything we could to open the rooms as quickly as possible. We renovated by floor, as a floor finished the hotel could start renting the rooms to guests." And the team was successful, as renovations wrapped, the hotel was able to begin renting them to eager patrons. Haynes Group successfully completed renovations on the scheduled date.

Having a collaborative and cohesive team makes meeting project deadlines and schedules, as well as overcoming challenges, easier.

"Everyone involved in the project was easy to work with from the construction team to the architect, and the hotel staff, everyone worked together to make the renovation as seamless as possible. It was a positive experience," Manning said.

Patrons will enjoy a full suite of amenities that include updated public space, 245-guestroom renovations, and 125-tub-to-shower conversions.

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