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Freudenheim Partners arranges 5,800 s/f relocation/expansion for Quantis to Long Wharf

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Boston, MA Freudenheim Partners has arranged a 5,800 s/f relocation and expansion for Quantis, a rapidly growing global environmental sustainability consultancy, from 240 Commercial St. to 66 Long Wharf.

Although Quantis has a flexible work policy in the U.S., they still wanted a space that encouraged their local employees to come in and large enough to convene the whole U.S. team (spread across the country) when needed.

Tyler Ewing and Dave Tackeff represented the tenant, Quantis, while Sarah Curry of JLL represented the sublandlord in the transaction.

“Quantis’ search took us throughout the Financial District, with options ranging from class A towers to class B jewelbox buildings,” said Ewing, “At the end of the day, 66 Long Wharf provided us with an incredible space at a competitive rate for Quantis.”

“Working with Steve, Heath and the rest of the Quantis team was an absolute pleasure for Tyler and I,” Tackeff said. “The sublease at Long Wharf sets up Quantis for long-term success in a LEED certified building that’s consistent with Quantis’ mission of environmental sustainability.”

“Quantis’s rapid growth trajectory put us in the market for a new office space much sooner than we imagined,” said Quantis U.S. managing director, Steve Wourgiotis. “We needed a space that was not only larger, but one that still reflected our unique culture: we wanted a space that has as much personality as we do.”

Wourgiotis said, “We cannot be more pleased with the result: 66 Long Wharf’s location, stunning views of the harbor, and its balance of old and new, suit us – and our future growth needs – perfectly. Moreover, we believe it will be a welcoming space for our clients. We are excited to use our new US headquarters to further engage with Boston’s strong sustainability community and host client events.”

“Freudenheim Partners was most helpful providing useful context so we could understand the range of options and the market conditions. Since Quantis is a global company, this was particularly useful. We have stakeholders overseas who aren’t familiar with the Boston commercial real estate market – with their help we were able to paint a good picture of the opportunity and come to a quick decision.”

Heath McKay, Quantis’ CMO, led the search team on behalf of his organization. “Tyler and Dave went the extra mile to find the perfect new Quantis US headquarters. Working with them was a pleasure. During the initial consult, I began to wonder if I was describing a space that couldn’t possibly exist, but they found it.”

McKay went on to add, “Being a sustainability consultancy, it goes without saying that our team is passionate about the environment; most of us rely on public transportation, walking or biking to get around. As locations go, it doesn’t get much better than this.”

66 Long Wharf is a 6-story, LEED Certified Gold office building situated on the Boston Waterfront at the historic Long Wharf. With waterfront views, the building is near the Financial District, North End, Faneuil Hall

Marketplace as well as a large residential community. The location is a block from the Aquarium Blue Line T Stop.