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## **MEREDA names Small of Malone Commercial and Vogel of Drummond Woodsum to vice presidents for 2022-2023**

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Jennifer Small

Gary Vogel

Portland, ME The Maine Real Estate & Development Association (MEREDA) appointed Jennifer Small, partner and associate broker at Malone Commercial Brokers, and Gary Vogel, attorney at Drummond Woodsum to vice presidents for 2022-2023.

Small joined the Malone team in 2000 for an internship that started her career as a broker. Small has collaborated on some of Maine's most complex CRE transactions. Her projects span from development/redevelopment to lease/ sale of office, medical, retail, and industrial space throughout Maine. Small has a proven 22-year track record of surpassing client expectations, including corporate firms, nonprofit organizations, and countless local businesses. Her in-depth market knowledge, strategic planning skills, and strong local connections facilitate a smooth process while helping clients meet their goals. Small is also affiliated with Maine Commercial Association of Realtors, National Association of Realtors, and she is currently working towards her CCIM designation.

Already an active member of MEREDA, Small served as co-chair of MEREDA's membership & marketing committee from 2020 to 2022 and will now also serve on its executive committee. Small joined the MEREDA board in 2014 and that same year, was selected to receive one of two MEREDA's Volunteer of the Year Awards.

Vogel, is a shareholder at the law firm of Drummond Woodsum. His practice is concentrated in real

estate, real estate development and finance and mergers and acquisitions. His practice often involves developments utilizing the Federal Low-Income Housing Tax Credit, Federal and State Historic Tax Credits and New Market Tax Credits. He has been counsel for developers or lenders in some of the most significant real estate development projects in Maine over the past many years. He has been practicing law in Portland for over 35 years .

Since joining the board of directors in 2004, Vogel chaired the public policy committee for 13 years, served as MEREDA's president from 2018 – 2020, and returning as a vice president, will continue to serve on MEREDA's executive committee. Over Vogel's 18 years with MEREDA, he has received several recognition awards, including the Volunteer of the Year award, the Public Policy Award, and the President's Award.

“MEREDA is thrilled to add both Jenn and Gary as vice presidents for the coming year. Both exemplify leadership roles and can-do attitudes that are particularly welcomed in a volunteer organization such as ours,” said Shelly Clark, MEREDA's executive director.

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