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## CCIM Connecticut Chapter to hold CI101 Course on Sept. 26-29, 2022 at Goodwin University

September 23, 2022 - Connecticut



### CI101: Financial Analysis for Commercial Investment Real Estate

**SEPT. 26 - 29, 2022**

**Instructor:**

**2022 CCIM Instructor of the Year  
Stanley Gniazdowski, CCIM, CRE**



CI 101 is a bedrock class for real estate practitioners at a time when risk mitigation, pricing, and cycle assurance have become critical to investors. CI 101 introduces the CCIM Cash Flow Model, a tool for ensuring your investment decisions are based on wise finance fundamentals.

**TUITION:**

**List Price: \$1,735**

**CCIM Member Price: \$1,435**

**For more information, visit:**

**[www.ccim.com/101](http://www.ccim.com/101)**

East Hartford, CT The CCIM Connecticut Chapter will hold a CI101 Course, "Financial Analysis for Commercial Investment Real Estate," on September 26-29 at Goodwin University. The course will be taught by Connecticut chapter past president and CCIM 2022 Instructor of the Year Stanley

Gniazdowski, CCIM, CRE. The Connecticut Chapter has also been accepting applications for the Stan Gniazdowski & Carl Russell Named Endowed Scholarship, winners to be announced. The scholarship recipient will have the choice of full course tuition reimbursement for the upcoming CI101 course OR \$1,000 towards another CCIM designation course (CI101, CI102, CI103 or CI104) taken online or hosted by another chapter. Registration for upcoming courses and events can be found on the chapter website: [www.CTCCIM.com](http://www.CTCCIM.com)

The upcoming CI 101 is a bedrock class for real estate practitioners at a time when risk mitigation, pricing, and cycle assurance have become critical to investors. CI 101 introduces the CCIM Cash Flow Model, a tool for ensuring your investment decisions are based on wise finance fundamentals. During the course, you will learn how to use key financial concepts such as Internal Rate of Return (IRR), Net Present Value (NPV), Cap Rate, Capital Accumulation, and the Annual Growth Rate of Capital to compare different types of commercial real estate investments. This course will teach you how to: make informed investment decisions using the CCIM Cash Flow Model; measure the impact of federal taxation and financial leverage on the cash flow from the acquisition, ownership, and disposition phases of real estate investment; and use real estate analysis tools to quantify investment return.

investment. Our courses and worldwide community deploy commercial real estate investment methodologies and tools that speed the pathway between opportunity, a go/no-go decision, and success for an asset, taught by instructors who are themselves industry leaders. Today, the organization, through its 50-plus chapters, continues to innovate best practices and elevate the commercial real estate professional through its core designation program to earn the CCIM pin — real estate's most coveted credential — and its topical education courses offered through the Ward Center for Real Estate Studies. In addition, membership in CCIM includes the industry's best technology and operational platform, allowing entrepreneurial and mid-sized businesses to compete with the largest multinational providers. Today, almost 70 percent of designees hold the title of owner, partner, principal, or president, representing an exclusive worldwide referral network of 13,000 members in 30 countries. Ultimately, CCIM represents a larger vision of the commercial real estate provider, leveraging investment analysis, opinions of value, and underwriting to become a leader in sourcing capital, building a cash-flow vehicle, and ultimately creating value. Information at [www.ccim.com](http://www.ccim.com).

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