

2022 Women in Commercial Real Estate: Molly Gates, J. Calnan & Associates

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Molly Gates Project Executive

J. Calnan & Associates

What tips or advice would you offer to other women who are considering entering the construction industry?

The best tool in your bag is confidence. Be confident in yourself, in your decisions, and in your ability to do the best job possible. If you believe in yourself, others around you will pick up on that attitude and mirror it with trust. Rarely do you hear men talk about the 'imposter syndrome', yet I have met some incredibly successful, smart women who still feel like they might not be as capable as their male counterpart. In today's world, we have no room for that. Surround yourself with a like-minded group of focused, successful women and build each other up. Be fierce, be curious, and project confidence.

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