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## **2022 Women in Commercial Real Estate: Kerin Petitti, The Bulfinch Companies (Bulfinch)**

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Kerin Petitti  
AVP, Legal Operations

## The Bulfinch Companies (Bulfinch)

Who is a woman leader you find to be inspiring and why? Kristin Woeste, partner of Vorys, Sater, Seymour & Pease LLP in Cincinnati, continuously inspires me by her extensive CRE knowledge and ability to seamlessly complete complicated transactions despite being outside counsel to countless other clients. Kristin consistently provides her positive “can-do” attitude regardless of occasional obstacles and tight time restraints which encourages me to be more resilient both professionally and personally. I’ve had the pleasure to work with Kristin for more than fifteen years and I continue to be inspired by her ability to thrive as a partner in her firm and be a devoted mother to her daughter.

What advice would you offer to women getting into the CRE industry? I strongly believe that integrity, to always do the right thing, will lead you to genuine happiness and success. I often rely on the following quote: “Be more concerned with your character than your reputation, because your character is what you really are, while your reputation is merely what others think you are.” – John Wooden.

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