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2022 Women in Commercial Real Estate: Patricia Pinto, Sanborn | Head & Associates, Inc.

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Patricia Pinto, PE, LSP, LEP
Senior Vice President

What advice would you offer to women getting into the CRE industry?

I would encourage women to begin networking early in their careers. We can learn so much by connecting with each other, asking questions, and listening. Mentors, professional development and business opportunities sometimes come from unexpected avenues, so it is important to be active externally and open to new experiences. Involvement with CREW Boston is a great place to start, as there are many opportunities for women to kick start their careers through involvement with our organization. By starting early in your career, you will have a head start on relationships that may be incredibly valuable to you as your career progresses.

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