



CELEBRATING
55 YEARS

nerej

Smith, Koonce and Van Gelder of Atlantic Capital Partners handle sale of RK Center Hooksett for \$10.725 million to Brady Sullivan

November 04, 2022 - Northern New England



Justin Smith

Sam Koonce

Cole Van Gelder

Hooksett, NH Atlantic Capital Partners has negotiated the \$10.725 million sale of RK Center Hooksett. Situated along Rte. 3, a regional thoroughfare that sees over 28,000 vehicles per day, RK Center Hooksett is one of the most prominent retail centers in the community. Justin Smith, head of capital markets; Sam Koonce, associate; Cole Van Gelder, analyst; oversaw the transaction which had Atlantic Capital Partners exclusively representing both buyer, Brady Sullivan and seller, RK Centers.

Totaling 155,820 s/f, RK Center Hooksett was formerly anchored by a 94,500 s/f Kmart, which closed this location in 2019, presents a unique redevelopment opportunity for future ownership.

Smith said, "As the most prominent assets in the community, Brady Sullivan has the ability to reimagine the site and introduce a complementary anchor to the property."

The balance of the asset has a tenancy that includes a mix of predominantly service-based retailers that include Applebee's, Dollar Tree and New Hampshire Liquor & Wine Outlet. These retailers pull from a local trade-area that includes over 100,000 people within five-miles, earning in excess of \$75,000 per year.

"The strength of the local economy coupled with the asset being acquired at a discount to replacement costs affords future ownership tremendous flexibility in releasing the former Kmart," said Koonce.

