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## Sanborn Head adds to sr. leadership team

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Concord, NH Sanborn, Head & Associates, Inc. (Sanborn Head) has added two senior leaders to the firm's management team. Dori Ross, PE and Douglas Barbosa bring technical and management experience to their roles of senior vice president of client services and director of information technology, respectively.

Ross and Barbosa will work closely with Sanborn Head's leadership and technical staff to ensure the teams have the operational and technological resources necessary to provide the highest levels of service to its clients.

"We're excited to have Dori and Douglas join our team and step into new leadership positions here," said Barret Cole, president and CEO of Sanborn Head. "Their extensive and specialized technical experience will help us continue our thoughtful, strategic growth while reinforcing and enhancing our firm's culture of delivering high value services that meet the specific needs of our clients."

Ross is a professional engineer with 30 years of industry experience both as a practicing professional and as a leader of business operations at engineering consulting firms. She joins Sanborn Head in the new position of senior vice president of client services where she will focus on improving our teams' operating practices, creating annual business plans and longer-term strategic plans, and supporting the development of our technical staff. Ross will work closely with senior leaders and coordinate closely with business unit and functional leaders across the firm. She has a bachelor's degree in civil engineering from the University of Connecticut and is active with WTS and ACEC MA where she is the transportation agencies liaison committee co-chair.

Barbosa joins the firm as director of information technology. In this role, he will oversee the planning and development of our information systems and data processes so that everyone at Sanborn Head has the tools and solutions needed to service our clients. Barbosa is well versed in dynamic IT operations and delivering results that align with business objectives, including facilitating process improvements within complex network environments while maintaining large-scale enterprise systems. He will work with our teams to shape how we use state-of-the-art IT solutions to better leverage technology while paying attention to our "big picture" business needs and enterprise-wide data security and compliance. Barbosa received a degree in Information Systems from Pontifical Catholic University, Brazil.

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