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## **Nettleship joins AEW Capital Management, L.P.**

December 09, 2022 - Front Section

Boston, MA According to AEW Capital Management, L.P. (AEW) Chad Nettleship has joined the firm's investor relations group, with a specific focus on the insurance industry. In his role, Nettleship will engage and work with U.S.-based insurance clients with respect to AEW's real estate equity and debt investment capabilities. Nettleship will report to Jay Struzziery, AEW managing director and head of North America Investor Relations and will work with the team across all aspects of investor relations inclusive of client service, communication and marketing, and product development/client solutions.

"Chad's deep experience within the insurance sector, combined with his experience across alternative credit and equities products, as well as traditional listed investments, brings further depth to our Investor Relations team, which we see as mission critical in serving the investment needs of the insurance sector," said Struzziery.

Commenting on the recent hire, Jon Martin, AEW's CEO of North America, said, "AEW's value-oriented and research-driven approach is well-suited to the private equity and credit needs of a wide range of U.S. and global insurance investors. The addition of Chad demonstrates both our commitment to and conviction in providing investment offerings to support their allocations."

Nettleship joins AEW from PIMCO, where he was focused on developing relationships with insurance clients and delivering customized investment solutions. Prior to that, he spent over nine years at State Street Global Advisors in various roles in its Institutional ETF group, including vice president, insurance ETF sales, leading the build-out of their insurance distribution efforts and engaging with insurance regulators/industry groups on statutory accounting matters. Nettleship holds an undergraduate degree in finance and marketing from the University of New Hampshire. He is a CFA charterholder, as well as a member of the CFA Institute and the CFA Society of New York.

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