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Mayer, Rubin, Vieira, Hetherington, Principe, and Pinto join Compass

December 16, 2022 - Rhode Island



Rebecca Mayer

Rebecca Rubin

Providence, RI Six sales associates have joined Compass, one of the largest residential real estate brokerage firms in the United States.* Rebecca Mayer, Rebecca Rubin, Matthew Vieira, and Justin Hetherington, formerly of Residential Properties, along with Stephanie Principe, formerly of Elm Real Estate & Design, and Liz Pinto, formerly of Redfin, are the newest additions to Compass.

Combined, these associates represent over \$58 million in 2021 residential sales volume, according to data maintained by the Rhode Island Statewide MLS.**

Prior to joining Compass, Mayer spent 25 years as an associate broker and multi-million dollar producer who is licensed to sell in Rhode Island and Massachusetts. She has recently taken the position of vice chair of the professional standards committee on behalf of the Greater Providence Board of Realtors.

Matthew Vieira

Justin Hetherington

With nearly a decade of experience in the real estate business, Rubin is a second generation Realtor and a multi-million dollar producer who, each year, has been awarded the Circle of Excellence by the Greater Providence Board of Realtors. Rubin provides exceptional knowledge in the industry and top level service to her clients, which extends beyond Rhode Island and into southeastern Massachusetts.

Citing Compass' top tier marketing capabilities, Vieira joins the company after several years in the real estate industry. Vieira, who is licensed in Rhode Island, Massachusetts, and Connecticut, quickly became a multi-million dollar producing agent in his first few months in the business. He was also awarded the Silver and Gold Circle of Excellence Awards from the Greater Providence Board of Realtors in previous years.

Originally from Maine, Principe has lived on the East Side of Providence for almost 10 years. She has had varied experiences under the extensive real estate umbrella including rentals, buying and selling real estate, property development, and more. Principe has recently joined the Women's Council of Realtors Rhode Island, is on the board for Eastside Early Learning Center, and is a member of Agawam Hunt.

Stephanie Principe

Liz Pinto

Hetherington has sold homes for some of the most recognized developers in Providence and proudly represents properties at all price levels throughout Rhode Island and Southeastern Massachusetts. From luxury new construction to affordable family homes, Hetherington has a diverse portfolio of past sales experience.

Pinto joins Compass with a background in personalized homestaging. As the owner and founder of Site Styling, Pinto pairs her sales experience with her eye for design to help homeowners get the most out of their investment.

“Compass’s mission to help everyone find their place in the world aligns with why I became an agent. I enjoy empowering my clients by way of knowledge and uncovering opportunities they may have not otherwise known were available to them. In my journey as an agent, I found that it’s integral to shed light on the tools and resources to help clients not only navigate to this next chapter but make the entire process positive and uplifting.”

“Collaboration has been central to my success in selling real estate these past 35 years,” said Mayer. “The Compass work environment embodies its key principle ‘Collaborate with out Ego’ and allows its agents to both focus on serving our clients in the best possible way, while also working with our colleagues to collectively drive a values-based culture. Compass offers agents and their clients a rare alternative in the industry, one that values cooperation and collaboration over competition.”

“By joining Compass, I have elevated my clients’ selling and buying experience. Delivering exceptional service has been a priority throughout my real estate career, and now, I have an additional level of support accompanied by superior technology that is truly unparalleled. I am very excited to share what Compass has to offer to the Rhode Island real estate market,” said Rubin.

“I’m proud to align and grow my business within an innovative, modern brokerage where cutting edge technology and an empowering corporate culture are paramount. At the end of the day, my work is guided by high expectations on behalf of my clients in order to meet their needs,” said Vieira.

“I am thrilled to be joining the team of talented agents at Compass Providence,” said Principe. “In Providence, we have had a lot of excitement as more and more people are discovering all of the wonderful things our city has to offer. Compass’ technology is top tier, allowing agents to serve our clients better than ever before. The company culture of fostering professional collaboration as a leading principal allows us all to realize more professional potential together.”

“Simply put, Compass is a next-level brokerage Providence-based agents have been waiting for,” said Hetherington. “The ability to leverage their proprietary technology and exemplary support for my client’s needs will undoubtedly give my real estate business an additional edge critical in this ever-changing competitive marketplace. Compass fires on all cylinders and I am delighted to be aboard with my first-rate colleagues.”

Their move to Compass follows local industry peers Kira Greene and Kevin Fox, who joined Compass in September.

Compass is the number one residential real estate brokerage in the United States based on 2021 sales volume. Today, the company is home to over 28,000 agents in more than 350 cities across the United States. Last year, Compass agents transacted over a quarter of a trillion dollars in residential real estate – more than any other brokerage in the country.* With the addition of these six associates, Compass is expanding its presence in the Greater Providence area and looks forward to working with its new and existing clients in 2023.

*T. Velt, “RealTrends500: The Rise of Compass,” RealTrends, Online, HWMedia, 3/25/2022, <https://www.realtrends.com/realtrends-500-the-rise-of-compass/>.

**Based on information from the Rhode Island State-Wide Multiple Listing Service, for residential real estate transactions from 1.1.21 - 12.31.21.

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