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2022 Year in Review: Daniel Govoni, Northstar Project & Real Estate Services

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Daniel Govoni
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Northstar Project & Real Estate Services

What was your most important professional accomplishment or most notable project, deal, or transaction in 2022?

Being part of a project to help facilitate a client's vision of changing the world has been an amazing experience. I've had the privilege of working with Ambri, a Tough Tech company focusing on batteries for clean energy, on expanding their manufacturing capacity at a new facility in Milford. Ambri's liquid metal battery will change how power grids operate by providing safe and affordable long-duration storage for renewable energy sources such as solar and wind. This ability to store renewable energy will have a lasting and profound impact on our environment.

What emerging trends will drive investment and development in 2023?

I'm expecting to see continued growth in "Tough Tech." Tough Tech is a transformative technology that solves the world's most important challenges through the convergence of breakthrough science, engineering, and leadership. Incubators such as Greentown Labs at Somernova and MIT's The Engine have been supporting entrepreneurs targeting, among other things, climate change. Many cities are setting goals to reduce emissions to net zero, such as Boston's "BERDO," which will require transformative solutions.

These tough tech solutions typically have requirements that don't fit in a single box requiring build-to-suit solutions.

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