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## **Cummings Properties named on BUILDINGS Magazine's "A List" of top 25 organizations**

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Each year BUILDINGS Magazine presents its list of the nation's top "A List" real estate firms. The widely read ranking of the "top 25 organizations to watch" somewhat mirrors the "Top 100 America's Best Colleges" report, presented annually by U.S. News and World Report.

This year, only one firm headquartered in New England made the list. The surprise inclusion -- the relatively tiny Cummings Properties.

The top three firms, as determined by this survey, are Chicago's Jones Lang LaSalle; Hines Company of Houston, with its 23,000 real estate professionals; and ProLogis, which is based in Denver. The "A List," which appears in the September issue of BUILDINGS, recognizes Cummings Properties at #19.

Other well known names well ahead of Cummings on the "A List" are Cushman & Wakefield, #4 and C. B. Richard Ellis, #7.

Cummings Properties says it is delighted to be ranked anywhere on such a prestigious "Top 25" list for 2007. According to the company's founder, Bill Cummings, "This is an extraordinary testament to the more than 300 dedicated men and women who make their careers with Cummings Properties."

The publication makes mention of Cummings Props. building the new Middlesex County Superior Courthouse, and the remarkable construction progress there.

BUILDINGS noted that "The majority of players featured in The A List are companies whose core competency is building development, ownership, and management. What sets them apart from their corporate, institutional, and governmental peers is their ambitious commitment to operational excellence, business metrics, and sustainability - no conservative approaches here."

It added, "Cummings may never be among the largest or most powerful real estate firms; however, it is certainly among the industry's most unique . . . it is likely among the very largest un-leveraged firms in the industry."

"Few builders of any size would be able to deliver this fully fit-up, 7-story, highly complex courthouse in less than a year. And, remarkably, the Cummings quote was reportedly just half that of the next lowest bidder. This small firm definitely gets the big picture."

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