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Senie joins KW Commercial as commercial real estate director

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Shown (from left) are: Andreas Senie and Stephen Scott.

Stamford, CT Andreas Senie, commercial broker, and founder of EAC properties, along with Emmy Sarica Senie, a retail specialist and co-founder of EAC properties, partner with Keller Williams Prestige Properties to grow the commercial real estate division at Keller Williams Commercial. Andreas and the EAC team will provide buyer, tenant, and landlord representation throughout Connecticut. Andreas and Emmy will also provide training and mentorship for agents looking to work exclusively in commercial real estate.

"We are thrilled to have Andreas Senie join Keller Williams here in CT as our director of commercial real estate! Andreas brings a wealth of experience and knowledge, as evidenced by his track record of commercial deals and his nationally known technology platform, CRECO.ai. This enormously useful platform will meld perfectly with KW's recent technological advances with its command platform. Andreas will begin to train agents interested in commercial real estate. This training program will offer classroom education, mentorship, and career development for agents looking to dedicate themselves to commercial real estate. Most importantly, it will provide a framework for both commercial and residential agents to coincide and succeed at the highest levels. He has already attended the KW Commercial Convention at the KW worldwide headquarters in Austin, TX, where he has established connections with agent partners throughout the country," stated Stephen Scott, team leader, CEO

Standardized training programs launching in January include, but are not limited to: Anatomy of Commercial Real Estate, Commercial Real Estate Foundations, Leasing Foundations, and Finance Fundamentals. These programs, in addition to KW Commercials nationwide commitment to growing its commercial real estate market share, set the bar to provide the highest level of service to all KW clients and partners.

"I could not be more excited to combine Keller Williams's entrepreneurial spirit and corporate infrastructure with EAC's combined 100+ years of commercial real estate brokerage experience. I will bring EAC's standardized training programs and our cutting-edge technology toolbox to provide end-to-end comprehensive real estate brokerage services to KW clients," said Andreas Senie.

Andreas has over 15 years of experience in all aspects of the professional real estate industry. He is the founder and managing partner, broker/owner of EAC Properties LLC, a full-service commercial real estate division, previously at The Higgins Group Inc and Higgins Group Realtors. Andreas is also the founder of CRE collaborative's CRECo.ai platform that aggregates real estate data into a customizable dashboard for commercial real estate professionals to access real-time insights. He is the creator and host of the "CRECo.ai Real Estate Roundtable," providing a comprehensive all-in-one view of what's happening across the real estate industry -- straight from some of the industry's earliest technology adopters and foremost experts.

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