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Bulfinch's DiOrio awarded Excellence in CRE Law 2022

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Boston, MA According to The Bulfinch Companies, Inc. (Bulfinch), its managing director and general counsel, Mark DiOrio, was awarded Boston Real Estate Times' Excellence in Commercial Real Estate Law 2022 at the 2022 Excellence Awards gala. The Boston Real Estate Times' excellence awards celebrates this "year's outstanding leaders, advocates and organizations in commercial real estate." DiOrio is the single recipient of this year's Excellence in Commercial Real Estate Law.

As Bulfinch's general counsel, DiOrio oversees all legal matters pertaining to the Bulfinch portfolio, in addition to assisting in the analysis, origination and structuring of the company's, and its affiliates, transactions. DiOrio works alongside ownership and senior leadership to oversee complex permitting and approval processes for development projects in multiple markets. DiOrio also plays a leadership role in creating and implementing Bulfinch's strategic vision planning and oversight.

"Mark DiOrio has been a tremendous resource at Bulfinch and a trusted colleague and friend to many over his career," said Eric Schlager, CEO of Bulfinch. "His passion for real estate and commitment to enhancing communities is one of his greatest attributes."

DiOrio's leadership efforts extend beyond real estate transactions. He has been integral in Bulfinch's team expansion and has supported the creation and enhancement of employee policies and procedures for the firm's growing team as well as mentor and support team members.

Consistent with Bulfinch's team driven mission, DiOrio's award recognition is a testament to the emphasis the company places on the whole team, and the commitment it makes to adapting to the changing needs of the workplace and team members.

During DiOrio's tenure, Bulfinch has strategically executed substantial growth within its portfolio, both in square feet and overall value. Since joining the firm, the company's portfolio has increased significantly from approximately 500,000 SF to more than 4.2 million SF in property, valued at approximately \$4 billion. DiOrio has supported Bulfinch's strategic portfolio transition from predominately suburban office to more than 80% urban properties with over 70% of current tenants in the life science and healthcare industries.

"I am honored to be included in such an exceptional group of people across the commercial real estate industry," said DiOrio. "I am proud to represent Bulfinch and all that we have accomplished as a team."

DiOrio is actively involved in real estate industry organizations as well as civic and community-based groups helping to improve the environments in which we live and work, including, among others, NAIOP Commercial Real Estate Development Association, Boston Bar Association, American Bar Association, Massachusetts Bar Association, Real Estate Bar Association, the City of Cambridge Envision Cambridge citywide planning process and City of Cambridge Climate Change Vulnerability Assessment Task Force.

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