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## **Cecil named vice president of business development at A.P. Construction Co.**

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Jim Cecil

Stamford, CT A.P. Construction Company (APC), a division of The Ashforth Co., has hired Jim Cecil as the vice president of business development.

Cecil has over 25 years of experience in the construction industry. He is responsible for overseeing APC's business development initiatives across all segments including multifamily, commercial, private clubs, education, healthcare, and senior living. Additionally, Cecil will spearhead APC's efforts to continually strengthen their customer relationships.

"We are thrilled to have Jim rejoin our team and lead our business development efforts. Jim is a talented relationship builder and will formulate and execute a comprehensive strategy towards our obsession with customer satisfaction and our clients' experience," said Jason Hart, chief operation officer of APC. "It is a testament to our wonderful culture, family-like environment, and unmatched level of service that former employees, like Jim, return to our organization," said Hart.

Prior to his return to APC, Cecil was previously director of business development at Nexii Building Solutions. Prior to that role, he was the director of business development for APC for three years and director of sales and marketing at EverGreene Architectural Arts in Brooklyn, N.Y. He also spent 13 years in advancing roles with Sherwin Williams, from operations manager in Norwalk, to account executive covering the Northeast.

Cecil holds a Bachelor of Business Administration in Marketing from Western Connecticut State University. He is a member of the board of directors for the Construction Institute and also a member of NAIOP CT, BOMA-CT, and REFA's Fairfield/Westchester Chapter.

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