

## William Raveis opens new office in Scituate

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According to Chris Raveis, executive vice president and managing partner of William Raveis Real Estate, Mortgage & Insurance, the company has opened its newest office at 161 Front St.

The real estate company now maintains 15 Mass. offices and has a 2007 Mass. sales volume of \$1 billion.

"With the development of the new transit system giving a direct route to Boston, Scituate is on the threshold of a great deal of growth and as the town continues to grow, William Raveis will continue to grow with it." said Raveis.

"Within the past few years, our Norwell office developed a strong presence in the Scituate market," said Jill Duffy, sales manager, "and it became clear there was a significant opportunity for us to launch an office in the town.."

The Scituate office team presently includes Kathy Donahue, Merilyn Johnson, Kathy & Tom Martin, Colette Tansey, Maryann Zaccardi, David Friend and Brenda McIntosh.

Since first entering the Mass. marketplace in 2003, William Raveis has experienced phenomenal growth. In 2007, the company opened three new offices in Marblehead, Orleans and Osterville, with statewide sales volume jumping 48% from the previous year. As 2008 progresses, plans are to launch three additional offices.

William Raveis Real Estate, Mortgage & Insurance is one of the top companies in the nation. It is rated as the #1 family-owned real estate firm in New England, the #2 family-owned real estate company in the United States and #12 out of 100,000 real estate firms nationwide. With a 2007 sales volume of \$5.5 billion, the innovative company is nationally recognized as an industry leader and is dedicated to providing an unparalleled real estate experience to its customers. Since 1974, the firm's 2,000 highly trained sales professionals have been dedicated to strengthening their position as industry leaders in technology, marketing and REALTOR® education. The company has 60 offices, including two affiliates, in Connecticut, Massachusetts and Rhode Island. Future plans entail expansion into New York, Vermont, New Hampshire and Maine.

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