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Cocuzzo, Zexter, Fava and Carruth join Compass Providence office

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Providence, RI Compass, the #1 residential real estate brokerage in the United States*, continues to grow the company's Providence office with the addition of four new sales associates. Katie Cocuzzo, Kelly Zexter, Casey Fava, and Tracy Carruth are the most recent additions to Compass' growing presence in Northern Rhode Island.

Combined, these associates represent over \$14 million in 2022 closed sales volume, according to data maintained by the Rhode Island Statewide MLS.**

Katie Cocuzzo joins Compass with 10 years of experience in the real estate industry. An advocate for neighborhood revitalization efforts and local sustainability, Cocuzzo is passionate about the ever-changing real estate market in Rhode Island. For the past six years, Cocuzzo has received the Circle of Excellence Award by the Greater Providence Board of Realtors.

"My clients are the absolute best, and they deserve the absolute best. That's why I joined Compass," said Cocuzzo. "The tech platform and the support they offer agents is truly next level and allows me to provide an elevated level of service to my clients — but it was Compass' energetic start-up vibes and passion for this industry made this a good fit."

Kelly Zexter, a native Rhode Islander, spent years in New York City honing her skills in sales, design, and customer service. Licensed to sell in both Rhode Island and Massachusetts, Zexter has been a multi-million dollar producer who, each year since 2018, has been awarded the Circle of Excellence by the Greater Providence Board of Realtors.

"I am so excited to grow my business with Compass, a modern brokerage with superior technology and a top notch agent support team," said Zexter. "Compass' tools and resources help elevate my clients real estate experiences and accelerate the growth of my business."

Casey Fava began her real estate career in 2016 and quickly propelled to become one of the top agents for Northern Rhode Island. She closed over \$6.8 million in 2022 sales volume and has received the Platinum Award from the Greater Providence Board of Realtors. Fava is licensed in both Rhode Island and Massachusetts and has expertise in residential sales, commercial property, new construction, and large scale development projects.

Fava said, "I am thrilled to be part of an emerging and innovative company that truly puts the needs

of its agents at the forefront. Compass is a modern-day real estate firm unmatched in terms of technology, innovation, and client satisfaction. As a real estate professional, I understand the collaborative message and importance of developing an effective sales and marketing strategy. This can only be done by integrating the latest technology, alongside the traditional approaches that are still meaningful to my clients.”

Tracy Carruth has sales experience across the nation, working in both Texas and Colorado in prior years. Having been involved in land conservation sales, new home builds, custom housing projects, and both single and multifamily homes, Carruth aligns with the Compass mission to help everyone find their home in the world.

“I am committed to socially conscious real estate that focuses on the well-being of clients and community,” said Carruth. “I have worked in multiple states across the country and I love helping people navigate the challenges of emerging markets with integrity and exceptional service. I am excited to bring my years of real estate sales experience to Compass.”

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