

## TruNORTH Construction continues work on the Offices at Addison Square project

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Glastonbury, CT It's been just over two years since the team at TruNORTH Construction broke ground on the Offices at Addison Square project. Two of the four buildings have been constructed and to date, the team has closed on four units and five are currently under contract. Many of the occupants have opened their doors and have started to conduct business from their respective 1,350-1,500 s/f units.

"It's been an incredible experience seeing this project come to life," says Jeff Sawyer, Co-Owner of TruNORTH. "We initiated the build during unprecedented times but trusted that eventually, local professionals were going to want to get back to business as usual."

TruNORTH has completed similar projects in the area, including a 33-unit complex in South

Windsor. The units are specifically designed to meet the needs of small to mid-sized businesses, allowing for customization and a long-term investment opportunity.

"The commercial sector is in a bit of upheaval right now," said the listing agent on the project, Kurt Potter of RE/MAX Right Choice. "As a business owner, purchasing property as opposed to renting is a great way to broaden an investment portfolio while mitigating risks that many landlords are still grappling with on the heels of the pandemic. Many shut doors, leaving tenants without many options, certainly with minimal to no returns."

The \$7 million endeavor is near completion and there are still units available for sale.

"It's great to see this area buzzing with business again," adds Jeff. Many of the working professionals who have invested in the space happen to live in Glastonbury as well. The complex was designed to pay tribute to the area's rich farming history while leveraging some of today's preferred design techniques. We listened to the community members, the end product is just as much theirs as it is ours."

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