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North East Savings Bank names Wagner as vice president, senior commercial lender

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Jillian Wagner

Easton, MA North Easton Savings Bank (NESB) has welcomed industry veteran Jillian Wagner as vice president, senior commercial lender to the bank's growing team.

Wagner brings with her a wide breadth of experience helping local and regional businesses secure financing, with a specialty focus on the deployment of renewable energy projects.

Prior to joining NESB, Wagner began her career as a bank examiner with the OCC, where she focused on administering safety and soundness examinations of nationally chartered financial institutions. She then transitioned to the private sector in 2017 by joining the commercial lending group at Wellesley Bank (now Cambridge Trust).

"We are very excited to have Jillian join us in our mission of local and regional support. I have witnessed for myself her ability to connect, listen, and respond with impactful lending solutions," said Ralph Letner, senior vice president and chief lending officer. "Jillian has a strong reputation in our industry and for good reason. We are certain she will fit right in at NESB as her innate ability to develop long-term partnerships is perfectly aligned with the bank's community first ethos."

Wagner said, "I have had the privilege of working with a wide range of clients in my career, including commercial real estate investors, professional service firms, and non-profit organizations. One consistent thread throughout every successful relationship: great communication. It is important to me that my clients know how to reach me and are able to do so at their convenience." Wagner concluded, "I am very much excited by the opportunity to join NESB and continue supporting the renewable industry throughout New England."

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