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## **Glickman joins NAI Glickman as VP**

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Worcester, MA According to NAI Glickman Kovago & Jacobs, Jonah Glickman joined the team as a vice president with the firm. He will join the firm as a sales professional, involved in facilitating commercial real estate transactions.

Glickman brings four-years of banking experience, most recently as a commercial credit analyst at Cornerstone Bank where he analyzed new and existing commercial lending relationships, primarily consisting of commercial real estate transactions. He brings an analytical approach to commercial real estate brokerage.

, having experience analyzing financial statements, building cash flows, and managing and evaluating risk and determination of collateral value.

“I am excited to have joined the team, and I look forward to growing my relationships with our current and future clients in brokerage, property management, and construction, as well helping the ownership team in growing the business. With my financial background, I will be able to provide our clients with salient advice and expertise in their transactions, and will assist with the growth and success of the company,” says Glickman.

He earned a Bachelor of Science degree from the University of Massachusetts at Amherst in Resource Economics, with a focus in Managerial Economics.

Principal Michael Jacobs commented, “Jonah brings a unique perspective to the firm with his banking experience and financial analysis acumen. His commercial lending relationships will be leveraged to provide keen insights to our clientele in business analysis and valuations. We are heading into a pivotal time for the commercial real estate market and we are thrilled to merge Jonah’s specific insights to our growing team.”

Jonah Glickman is a licensed real estate salesperson in the State of Massachusetts.

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