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## **Bartell of MANSARD sells 3,633 s/f medical office condo for \$450,000**

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Marlborough, MA MANSARD has completed the sale of Suites 225 & 255 at 28 Lord Rd. The property sold for \$450,000 to Yi Zhou who will use the site to expand their practice to continue caring for the health needs in the area.

MANSARD was exclusively retained to market 28 Lord Rd. This well maintained multi-use medical office condo comprised 3,633 s/f and was an attractive opportunity for medical providers seeking to maximize accessibility along I-495.

Josh Bartell, commercial real estate advisor at MANSARD said, “We were happy to help Pat and Bob experience a smooth transition of closing down their practice and marketing their property. Marlborough can rest assured that there continues easy access to capable care providers in their area.”

At MANSARD, they connect property owners with the right buyer who pays the right price so they can close with confidence. Dealing with the wrong industrial buyer leads to frustration, wasted time and damage to profits and reputation. That’s why they developed a 38-point exposure process that secures the right buyer.

They leverage their expert market knowledge and skill in multi-party negotiations while applying the latest tax sensitive disposition strategies to get our clients the profit they deserve. At MANSARD, we believe that every client should experience a financially meaningful life event with their investments in real estate.

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