



# nerej

## Nimbio's digital key platform and Alfred International's high-design smart locks deliver a stylish, convenient end-to-end solution

October 06, 2023 - Owners Developers & Managers



Elaine Haney

Dan Cook

Boston, MA Nimbio, a patented, low-cost cellular solution allowing every electronic gate and door to be opened with a cell phone, has formed a partnership with Alfred International Inc., a leading manufacturer of residential, commercial and industrial grade door hardware. Together, they have created an elegant end-to-end solution that brings together old and new multifamily access control hardware to create a “smart building” – optimizing the property manager and resident experiences while improving property security.

“Our partnership with Alfred International enables us to extend our offerings in restricted access multi-unit properties (RAMPs) beyond the front door or gate to every unit door,” said Elaine Haney, CEO, Nimbio. “From its sleek design aesthetic to its integration with Wi-Charge wireless power, Alfred is pushing the boundaries of smart lock systems.”

Through the companies’ co-development efforts, Alfred’s locks can now be easily set up, managed and opened from within the Nimbio app. When combined with Nimbio cellular controllers installed at common access points, the integrated solution provides enhanced digital key sharing capabilities, as

well as remote control and monitoring of all access points for property managers and residents alike through a single interface.

“Our user-focused technology puts safety above everything else. With a team that collectively holds over 100 years of extensive knowledge and expertise in mechanical locks, Alfred engineers a series of products that are smart, secure and never compromise design,” said Dan Cook, president, Alfred. “We are excited to be partnering with Nimbio to offer enhanced software features to our customers that add incremental value to our industry-leading access control solutions.”

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540