



nerej

Hines provides first look at Ritz-Carlton Residences ahead of sales

November 03, 2023 - Owners Developers & Managers



Boston, MA Hines, the global real estate investment, development, and property manager, provided a first look at The Ritz-Carlton Residences, Boston, South Station Tower, indicating the launch of residential sales. The luxury condominium residences are located on the upper 16 floors of the South Station Tower and affords buyers a unique hospitality-driven residential experience in the city. The skyline-defining tower has been designed by Pelli Clarke & Partners, with interiors designed by Jeffrey Beers International and an expansive private sky park designed by OJB Landscape Architecture.

The sales gallery for The Ritz-Carlton Residences, Boston, South Station Tower deftly balances luxury design and finish with effortless technology – all within planned and programmed spaces. With over 7,500 s/f of space, the suite includes three unique presentation rooms, three architectural models to convey the details and scale of the project, and a projection to visually communicate the differentiators of the project – such as the views. The model residence reflects JBI's prestigious design of the condos, featuring a true-to-life, floor-to-ceiling glass exterior wall, a great room, three model bathrooms and two model kitchens highlighting distinct finish packages on offer.

To celebrate the milestone, Hines hosted a panel discussion within the newly completed sales gallery between several project collaborators including Sarah Hawkins, CEO of East Region, Hines; Fred Clarke, partner and co-founder, Pelli Clarke & Partners; Dana Jacobsohn, chief development officer U.S. luxury brands & global mixed-use development, Marriott International; Tim Rooney, principal, Jeffrey Beers International; Hee Seung Lee, associate principal, Jeffrey Beers International; Cody Klein, partner, OJB Landscape Architecture; and Sue Hawkes, managing director, The Collaborative Companies. Tamara Small, CEO of NAIOP Massachusetts moderated the conversation.

Anticipated for delivery in 2025, The Residences will offer 166 luxury residential condominium homes with panoramic views of the city and Boston Harbor, floor-to-ceiling glass windows and finishes. Residents will have exclusive access to an array of indoor and outdoor amenities on the 36th floor, including a fitness/health and wellness center, a private outdoor pool, roof deck, sports simulator and entertainment room. Residents will have access to a nearly one-acre private sky park on the 11th floor, designed by OJB Landscape Architecture.

The project also includes the expansion of the existing bus terminal at South Station, with over \$150 million of private funds being spent on improvements, including a larger bus terminal, updated train station concourse, and improved streetscapes for a vibrant and welcoming experience.

“The launch of residential sales marks a major milestone for both our project team and the city of Boston,” said Hawkins. “The Ritz-Carlton Residences, Boston, South Station Tower are a result of exceptional partnerships and our long-standing dedication to the project. We are eager to deliver a world-class living experience to our residents through unmatched hospitality and design.”

“South Station Tower exemplifies Boston’s evolution, seamlessly merging contemporary living, working and commuting within the urban fabric. As we launch sales for the Residences, it’s an exciting moment for all of us who have dedicated our efforts to this project. From sustainability and urban integration to its innovative design solutions and rich interior experience, South Station Tower is poised to become an enduring next chapter in the story of Boston’s architectural and urban legacy. Boston’s growth is a rich layering of past, present, and future. The South Station development springs from and propels this vital living tradition forward,” said Clarke.

Owners of The Ritz-Carlton Residences, Boston, South Station Tower will enjoy custom services that mirror the level of attention and convenience found in all other Ritz-Carlton Residences.

“The Ritz-Carlton legendary service standards, honed over decades, will seamlessly integrate into the residential aspect of this remarkable project. Owners can expect VIP treatment both at home and when staying at our hotels during their travels. Our collaboration with Hines guarantees luxury and iconic design, while custom concierge services go beyond typical offerings. We look forward to welcoming Owners to this exceptional development,” said Dana Jacobsohn, Chief Development

Officer, U.S. Luxury Brands & Global Mixed-Use, Marriott International.

The Collaborative Companies is the exclusive sales and marketing agent for The Ritz-Carlton Residences, Boston, South Station Tower. The sales team has begun meeting with those registered on the waitlist but are accepting future appointments for reservations. For more information, please call 617-500-1957 or visit southstationresidences.com. The sales gallery is located at 711 Atlantic Avenue, Suite 4100.

“This project presents an entirely unique opportunity to redefine a section of Boston with The Ritz-Carlton Residences at South Station Tower,” said Sue Hawkes, Managing Director of The Collaborative Companies. “We have already seen a great response and are excited to launch sales with the opening of our Sales Gallery to select buyers.”

The Ritz-Carlton Residences, Boston, South Station Tower are not owned, developed, or sold by The Ritz-Carlton Hotel Company, L.L.C. or its affiliates (“Ritz-Carlton”). South Station Phase I Owner LLC uses The Ritz-Carlton marks under a license from Marriott International, Inc. which has not confirmed the accuracy of any of the statements or representations made herein.

“Our inspiration for The Ritz-Carlton Residences, Boston, South Station Tower was drawn from Boston’s history, rich academia, and its cultural heritage,” said Jeffrey Beers of Jeffrey Beers International. “Our intention with these residences was to design around the views, and therefore the materiality and furnishings are, in essence, a backdrop to Boston’s cityscape.”

“South Station is a cherished landmark in Boston, and we knew it would need to balance an historic past with a compelling vision for the future of the district. All of the project’s collaborators worked together on a unified vision that seamlessly integrates architecture and landscape,” said Cody Klein, Partner of OJB Landscape Architecture. “The architectural approach presented a unique opportunity to create large outdoor spaces, to bring a significant amount of green space to this part of the city, and to connect people with nature.”

The Ritz-Carlton Residences, Boston, South Station Tower are not owned, developed or sold by The Ritz-Carlton Hotel Company, L.L.C. or its affiliates (“Ritz-Carlton”). South Station Phase I Owner, LLC uses The Ritz-Carlton marks under a license from Marriott International, Inc.