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2023 Ones to Watch - Industry Leaders: Greg Feroli of District Real Estate Advisors

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Greg Feroli
Senior Vice President
District Real Estate Advisors

3 skills that you use every day in your position: Discipline, perseverance, time management

Best book, podcast, or app for aspiring leaders: The “All-In” Podcast.

Best advice for new leaders in 10 words or less: Over prepare: due diligence is the mother of good luck.

What recent project, transaction or accomplishment are you most proud of? Limani – Washington, D.C. Over the past few years, I have worked to secure several locations (including Chestnut Hill and Seaport) for my client, Limani. I am especially proud of closing the Washington, D.C. location as there were a number of challenges throughout the deal cycle. However, I was able to navigate a very competitive process and secure a 16,000 s/f waterfront, flagship location at the Wharf for my client.

What makes this nominee an Industry Leader? “Greg is a high-performing broker who has consistently proven himself as a critical member of the team. His outstanding ability to work with both landlords & tenants to secure competitive deals within the marketplace paired with his understanding of market dynamics has further solidified his invaluable role within our team.” - Tim Bulman, Principal at District Real Estate Advisors.