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## **2023 Ones to Watch - Industry Leaders: Matt Quinlan of SVN | Parsons Commercial Group | Boston**

November 24, 2023 - Spotlights



Matt Quinlan  
Assistant Managing Director of Brokerage

3 skills that you use every day in your position: Communication, positivity, organization.

Best book, podcast, or app for aspiring leaders: Extreme Ownership by Jocko Willink and Leif Babin

Best advice for new leaders in 10 words or less: Be present.

What recent project, transaction or accomplishment are you most proud of? Our firm recently relocated to a new building in Natick, Mass., where we've created a purposefully designed office space that fosters collaboration and innovation. From acquisition to construction, this project was a full team effort, and I'm immensely proud of the work environment we've built. Our new headquarters is designed to inspire our employees to take pride in coming to the office, supporting our plans for continued growth, and attracting fresh talent at Parsons Commercial Group.

What makes this nominee an Industry Leader? "Matt Quinlan, who initially joined our firm as an advisor in 2015, swiftly rose to a leadership role in 2016 overseeing our brokerage team of 10+ brokers. Matt's personalized mentorship, strategic insights, and client-centric approach have been instrumental in our unprecedented growth and success. His profound impact on team members, from junior hires to seasoned professionals, exemplifies true industry leadership." - Jackie Vancura, Director of Marketing at SVN | Parsons Commercial Group | Boston.