



CELEBRATING
55 YEARS

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2023 Ones to Watch - Industry Leaders: John Townsend of Northstar Project & Real Estate Services

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John Townsend
Principal

Northstar Project & Real Estate Services

3 skills that you use every day in your position: Consensus building, risk mitigation, decomposition of complex challenges into smaller, more manageable tasks.

Best book, podcast, or app for aspiring leaders: How Leadership (Actually) Works by Larry Yatch

Best advice for new leaders in 10 words or less: A strong team determines your success as a leader.

What recent project, transaction or accomplishment are you most proud of? The accomplishment I am most proud of is working to establish Northstar, an owner's project management firm, as a market leader in the life science sector for corporate and institutional clients. We've partnered with top pharmaceutical companies and major institutions helping them navigate challenging mergers, spin-offs, and realignments so they can further their mission of discovering lifesaving therapies and medicine. Today, Northstar has led the transformation or development of over 5 million s/f of R&D and manufacturing space in the Greater Boston area.