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## **2023 Year in Review: Wayne Jalbert, PLS, Hancock Survey Associates, Inc.**

December 29, 2023 - Spotlights



Wayne Jalbert, PLS  
President

Hancock Survey Associates, Inc.

What person, project, transaction, or market trend had the greatest impact on your industry this year?

The greatest market trend that drove our business this year was actually a combination of rising interest rates, stabilization of inflation and federal infusion of capital into infrastructure. This combination led to a very solid rebalancing of our types of clients. As residential development slowed (but not stopped), infrastructure work grew to balance the scales.

What was your greatest professional accomplishment or most notable project, deal, or transaction in 2023?

Our greatest achievement in 2023 was realizing that our strategic planning in prior years (to pre-position ourselves in the infrastructure markets) was coming to fruition so we were able to smoothly shift gears and accommodate the work. Ultimately, we executed our plan, and I am proud of our strategic team.

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