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## **Tracy Emerick Realtor/Broker The Masiello Group**

November 06, 2008 - Northern New England

Name: Tracy Emerick

Title: Commercial Realtor and Business Broker

Company: The Masiello Group

Location: Hampton, NH

Place of Birth and Year: Linz, Austria 1947

Family: Wife of 40 years, two children, two grand children

College: William & Mary (BA), Northeastern University (MBA), California Coast University (PhD Business Administration)

First Job Unrelated to your current field: Owned my own direct marketing company and consulting firm for over 25 years

First Job in current field: Same as title, listing for sale commercial real estate and businesses and representing clients to buy commercial property and/or businesses

What Your Firm Does Now and Its Plans for the Future: Expand the commercial sales volume as a percent of real estate sales

Hobbies: Grandchildren

Favorite Novel: "The Pillars of the Earth" Ken Follet

Favorite Film: Star Wars, Godfather and Cool Hand Luke

Keys to Success: Enjoy what you do; Don't take yourself too seriously; Only do business with people you like; Tell it like it is, Competence.

Person(s) You Most Admire (outside of family): Dr. Wayne Dyer, Dr. Ichak Adizes,, Jesus

If You Had To Choose a Different Profession, What Would It Be

This is my "Different Profession" or second career

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