ELEBRATING DETERING

The DSF Group acquires 225 units in \$74 million sale arranged by CBRE

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Marlborough, MA CBRE has completed of the \$74 million sale of Talia Apartments, a 225-unit luxury apartment community located within the MetroWest employment market. This residential community was acquired by a fund advised by The DSF Group from Fairfield and its institutional partner.

The CBRE Capital Markets team of Simon Butler, Biria St. John, John McLaughlin, and Brian Bowler led the transaction team in marketing the property and exclusively represented the seller in the negotiations.

"Talia Apartments is one of the top apartment communities located in the heart of the MetroWest, one of the most dynamic markets in suburban Boston," said Butler. "The sale represents the successful execution of Fairfield's business plan having acquired the site and developed the community. The acquisition provides the buyer an opportunity to acquire a well located community with proximity to walkable retail, employment, and easy highway access, allowing for long-term rent growth."

"Talia Apartments offers The DSF Group the ability to continue to acquire well-located, underutilized properties that endeavor to provide strong long-term returns though the implementation of our signature Halstead branding and amenity program," said Josh Solomon, president of The DSF Group.

Talia Apartments is situated off Rte. 20 near I-495, I-290, and I-90 (Mass Pike), offering access to

regional employment and amenities. The Metro West offers 700k jobs at employers such as Raytheon, TJX, Boston Scientific, Cytiva, Quest Diagnostics, Hologic, Dell/EMC, Athena Diagnostics, and UMass Memorial Medical Center. BJ's Wholesale Club recently moved into their new corporate headquarters in Marlborough and is now home to 1,000 employees.

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