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## Connecticut CCIM Chapter Deal of the Month

January 19, 2024 - Connecticut



Guilford, CT The CT CCIM Chapter's Deal of the Month:

Bryan Atherton, CCIM, SIOR and Matt Renzulli, of the Atherton Team of Better Homes and Gardens Commercial, were the sole agents in the sale of 2695 N. Military Trail, located in West Palm Beach, Florida. The 46,564 s/f retail center set on 4.58 acres closed on August 15, 2023 for \$8.65 million.

The agents had a relationship with the seller who didn't have the time to manage and travel to the property. Utilizing the skills obtained through CRE education through the CCIM Institute, the property was listed for sale on Ten-X and sold to the buyer as a 1031 exchange.

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