

## **Phipps Realty forms affiliation with Compass**

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East Greenwich, RI Family-run residential real estate firm Phipps Realty, Inc. has affiliated with Compass. Founded in 1976 by Joyce Phipps, Phipps Realty has long been recognized for its client-centric approach to real estate, guided by the mission "Our family takes care of yours." Notably committed to their service and support of the community, Phipps Realty will maintain its dedicated office space located at 111 Main St., now doing business as the Phipps Team at

Compass. All members of the Phipps Team and associated licensees are now affiliated with Compass' flagship Providence location.

The Phipps Team at Compass includes team leader Matt Phipps, associate broker Ron Phipps, and sales associates Susan Martins-Phipps, Sophia Karvunis and Jake Heffern. Christina Phipps serves as the team's graphic & digital strategist and Aaron Fergola as the team's counsel. As a group, their industry accolades include a six time County/Board Realtor of the Year, two time RIAR Realtor of the Year, a RIAR state president, a "30 under 30" designee and the 2011 president of the National Association of Realtors.

"This decision did not come lightly – affiliating with Compass, a technology-driven, industry leader with national scale, best positions our team and beloved clients for the next chapter of business in an evolving real estate landscape," commented Ron Phipps. "We are grateful for the warm welcome from Robert Reffkin, founder/CEO, and the entire Compass Team. We look forward to the contributions we are committed to making to our greater Compass community."

"We are delighted to welcome Ron, Matt and Phipps Realty to our market leading Compass team in Rhode Island. I've known Ron and Matt for many years and their leadership within the real estate industry on both a local, state and national level is unparalleled," shared Bob Leighton, managing director of Compass Rhode Island. "As a multi-generational, family oriented brokerage, Phipps Realty is recognized for their consummate professionalism and hands-on, consumer centric approach."

Though noted for their ties to East Greenwich, The Phipps Team services all of Rhode Island and Massachusetts, working with sellers, buyers, investors and tenants alike. The team has been long recognized as a top team in Kent County, having successfully closed over half a billion dollars of real estate.

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