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## **Tisbert, Perry and Lawrence of JLL lease 114,000 s/f at 9 Northeastern Blvd. - lease to Electronic & Instrumentation Technology**

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9 Northeastern Boulevard - Salem, NH

Salem, NH According to JLL, Electronic & Instrumentation Technology (EIT), part of the Zollner AG Group, Europe's market leader in Electronics Manufacturing Services (EMS), leased 114,000 s/f at 9 Northeastern Blvd., a 650,000 s/f class A flexible industrial and office facility owned by Equity Industrial Partners (EIP).

The JLL team representing EIT was comprised of managing director Brian Tisbert and assistant vice president Matt Perry; and senior managing director Chris Lawrence represented the landlord.

"EIT's relocation and expansion into 9 Northeastern Blvd. comes at an exciting moment for the company," said David Faliskie, president and CEO of EIT. "In 2022, EIT became part of the Zollner Group to approach new markets and further expand our market presence, and we're excited to do so while taking advantage of the many benefits of being in New Hampshire. The partnership between EIT, Equity Industrial Properties, and the JLL team was critical for the success of this process and enabled the delivery of exactly what we needed in our new space."

9 Northeastern Blvd. features a flexible footprint, direct access to loading, and energy management systems, and other features that accommodate modern warehouse distribution and industrial and

high-tech manufacturing tenants. The facility is located near Exit 2 off I-93 and less than 10 minutes from the Massachusetts border with proximity to the Manchester-Boston Regional Airport.

“The decision for EIT to relocate to 9 Northeastern not only reaffirms the confidence leading global manufacturing companies have in the New Hampshire market but underscores their trust in the dedicated skilled labor pool in the region,” said Matt Perry, assistant vice president at JLL. “We are thrilled to have worked with them in this strategic expansion.”

“During our ownership, EIP has made a significant investment into 9 Northeastern Blvd., which has allowed us to attract some of the top tenants in the market to this location,” said Mike Hoban, asset manager at Equity Industrial Partners. “EIT’s move to the site is a testament to the Salem, NH market fundamentals as well as our first-class facility which can accommodate top quality tenants and operations such as EIT. We were thrilled to collaborate with EIT and JLL in this transaction and look forward to continuing to welcome tenants into the site.”

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