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## **Joyal of Lila Delman Compass Watch Hill exceeds \$1b in career sales volume**

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Lori Joyal

Westerly, RI Lila Delman Compass' Lori Joyal of the Watch Hill office has reached the milestone of \$1 billion in total sales volume, according to data maintained by the Rhode Island Statewide MLS.\* This achievement underscores Joyal's dedication, expertise, and commitment to excellence in the real estate industry.

Joyal has made Rhode Island history and shattered statewide records in 2023, 2021, 2020, 2019, 2017 and 2016 with being recognized as the top individual agent in the state.\* According to a national ranking report conducted by Real Trends, Joyal continues to be ranked in the top 1% of the 1.6 million agents on the U.S. Real Estate Professionals List, a list of the largest and most successful residential real estate agents in the entire nation.

"Lori Joyal continues to set the bar for exceptional service," said Ryan Elsmann, Lila Delman Compass strategic lead & sales manager. "Over the years, Lori's name has become synonymous with unparalleled results and unwavering client satisfaction. Equally as humble as accomplished, she is a true force within Rhode Island's real estate market."

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