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## **Thibeault joins Badger Peabody & Smith Realty**

June 07, 2024 - Northern New England



Mark Thibeault

Franconia, NH The commercial department of Badger Peabody & Smith Realty welcomes Vermont real estate broker Mark Thibeault to its commercial team. Thibeault will assist the firm's commercial clients in Vermont & New Hampshire. With a background in construction and municipal planning and over 30 years of experience in commercial real estate, Thibeault specializes in retail and restaurants, utilizing his knowledge in leasing, sales and development transactions to support his clients.

"Over the years, I have assisted numerous local, national and regional companies in securing commercial space and properties to meet their needs, leading to my involvement in over 1,000 commercial real estate assignments," he said. "Joining the Badger Peabody & Smith Realty's commercial team allows me to share my extensive knowledge and expertise in the commercial real estate market with both our team and our Vermont clients."

Among his accomplishments, Thibeault was the leasing coordinator for a commercial real estate developer, responsible for the total transaction from start to finish: marketing, lease negotiation, lease document preparation and negotiation, the construction management of the tenant build-out, and ongoing management of the tenant. As the managing broker, he assisted with the startup of the facilities management division of this real estate services company operating throughout New England.

In recent years a large portion of his time has been spent working on development transactions involving national and regional retailers, including Dollar General, Walgreens, Taco Bell, Hannaford's Supermarkets, AT&T Wireless, Kinney Drugs and many others.

"Mark has a terrific background in commercial real estate, and his knowledge and expertise will benefit our commercial clients in Vermont," said broker/owner Andy Smith. "His enthusiasm for the real estate market and his extensive experience with all facets of the commercial sector make him an invaluable addition to our firm. We welcome him aboard."

Prior to his entrance into the commercial real estate field, Thibeault owned and operated a construction company in the Burlington, VT. area. He is a licensed real estate broker in Vermont. Thibeault will be working out of the firm's Franconia office.

Badger Peabody & Smith Realty's commercial team serves the real estate industry in Vermont, New Hampshire and Maine with combined resources of ten full time commercial agents spread over eight offices.