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## **New Hampshire Life Sciences names Timberline Construction as additional founding member**

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Bedford, NH New Hampshire Life Sciences (NHLS) made known that Timberline Construction Corp. (Timberline) is now the organization's third founding member, joining Novocure and Novo Nordisk in launching the state's first-ever statewide life sciences association built for the industry, by the industry. Timberline is a leading construction management firm, having partnered with some of the

region's premier institutions, corporations and life sciences companies, to design and build facilities for their client's needs. NHLS, which is now open for membership, is a mission-driven organization focused on improving patient lives and making the Granite State the preeminent hub for life sciences.

"Timberline Construction is a trusted partner to life sciences companies, working to build world-class facilities that are the launching pad for groundbreaking innovation. With Novocure, Novo Nordisk and Timberline Construction as founding members, NHLS moves into a new phase of its growth and is open to membership," said Andrea Hechavarría, president and CEO of NHLS. "NHLS's robust growth has been fueled by our founding members as well as our co-founders Cindy Conde, former CIO at Sanofi/Genzyme, and John Whelan, managing director of Alexander Technology Group. Their strong support and belief in the long-term value NHLS can bring to the state and the industry, have been instrumental in our successful launch."

Having completed ground-up buildings and laboratory renovations for over twenty years, Timberline has worked with top life science companies spanning the East Coast – from New England down to Delaware. Their projects range from biotechnology, pharmaceutical, R&D, cGMP, manufacturing, chemical, semiconductor, robotics, battery, healthcare, medical device and tech development spaces, which all require a meticulous understanding of the unique demands and regulations governing these industries.

Steven Kelly

Steven Kelly, CEO of Timberline Construction, Timberline Communications and new owner of Tenney Mountain in Plymouth, believes in the potential the state has to be a catalyst for growth in the life sciences sector and beyond. Timberline opened a new office in Merrimack last year demonstrating their commitment to the state and region. "In addition to the population growth, New Hampshire has some of the highest growth indicators for economic future and business potential," said Kelly. "With the overall increase of science and technology companies moving to the state, along with the continued investment in academic institutions and the hospitality industry, we are fully invested in this state's continued success."

"NHLS will work to nurture, protect and grow the life sciences industry in the state, and is welcoming membership and interest from early-stage startups to global enterprises, effective today. As NHLS comes into formation, new members can expect immediate value through our NHLS Edge purchasing program," said NHLS co-founder, Cindy Conde. NHLS Edge aggregates the purchasing power of NHLS member companies as well as MassBio's, allowing each organization's member companies to have a strong presence in the marketplace and benefit from competitive discounts, preferred terms and conditions, and personalized customer service. NHLS Edge has an impressive roster of preferred partners, including Fisher Scientific (lab supplies), Veolia Environmental Services (hazardous waste removal), Middlesex Gases (packaged cylinder & bulk gases), and W.B. Mason (office supplies).

Last year, the State's Department of Business and Economic Affairs (BEA) produced a first-of-its-kind Life Sciences Industry Assessment and Strategy report. According to the report, "In New Hampshire, life sciences is a strong economic contributor, and the state has the foundational assets and competitive factors to continue growing the industry. While the state's proximity to the world's largest life sciences cluster in Boston amplifies opportunities, New Hampshire's life sciences assets represent subindustries that are well-suited to leverage industry dynamics and continue growth trajectories in the state."

The Granite State is home to over 600 companies in the life sciences, supporting over 11,000 jobs.

The industry contributed \$3 billion to NH's gross regional product and \$4.3 billion in sales in 2021.

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