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## **Potomac Realty Capital hires 5 loan originators**

November 12, 2008 - Financial Digest

While the rest of the market is experiencing substantial losses and uncertainty, Potomac Realty Capital, LLC is on the precipice of significant growth in both their capital base and team members.

Potomac has hired the following loan originators to assist them in gaining market share across the country and capitalizing on their advantage as a balance sheet lender, particularly as they continue to grow their capital base.

Bill Ruiz joins Potomac after 12 years as senior vice president of the Global Real Estate Group for Lehman Brothers in New York. Prior to this he held senior positions at Huntoon Hastings and Heller Financial. Ruiz will be based out of New York.

Rob Beck joins Potomac after serving as vice president of originations for Countrywide Commercial Real Estate Finance in New York. He has also worked with major lending institutions such as Gramercy Capital and Credit Suisse. Beck will be based in Conn.

Mike Strug brings nearly 13 years of commercial real estate experience to Potomac after working for established firms including The Carlton Group, Resource Real Estate Funding, Israel Discount Bank of New York, Assurant and TIAA-CREF. Strug will be based out of New Jersey.

Anne Stewart has over 20 years of real estate lending experience and joins Potomac after 10 years with Credit Suisse (Column Financial) out of Tampa, FL. Stewart will be based out of FL.

Adam Marsh joins Potomac after running Empire Capital Partners, a brokerage firm out of New York, for the past 6 years. Marsh will be based in New York.

New England Real Estate Journal - 17 Accord Park Drive #207, Norwell MA 02061 - (781) 878-4540