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## **Marcus & Millichap hires Coonley as chief people officer**

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Jan Coonley

Boston, MA Marcus & Millichap has named a new chief people officer (CPO) Jan Coonley. Coonley will be responsible for overseeing all aspects of the company's human resources activities, including systems, employee engagement, performance enhancement, talent retention and acquisition, skills and leadership development, and diversity, equity and inclusion.

“Jan’s deep experience in the financial services industry and strong track record in leading human resources initiatives at top-tier, publicly traded companies make her an ideal fit for our chief people officer role,” said Hessam Nadji, president and CEO, Marcus & Millichap. “Marcus & Millichap is evolving rapidly. Taking key aspects of our human resources management to the next level will be imperative for future growth. As a member of the C-suite leadership team, Jan will play an important role in helping us achieve that.”

Prior to joining Marcus & Millichap, Coonley served as a strategic and advisory partner at Heritage Bank of Commerce (HBC). As HBC’s chief people and culture officer, she was responsible for all aspects of human resources, including talent acquisition, leadership development strategies, and compensation and benefits management. She also served as the executive liaison to the HBC board’s personnel and compensation committee.

Prior to HBC, Coonley was head of culture at J.P. Morgan Chase & Co.’s consumer bank, and held several key leadership roles at U.S. Bank, culminating as the vice president of strategy and transformation.

“The opportunity to join Marcus & Millichap and lead its vital human resources efforts is tremendous,” said Coonley. “I am excited to be a part of this dynamic corporate culture and spearhead efforts to deliver rewarding and sustainable career opportunities to aspiring and established professionals serving the commercial real estate industry.”

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