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Glaskin and Leppo of Coldwell Banker Commercial Realty broker \$6.2 million sale of 1093 Beacon St.

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Brookline, MA Todd Glaskin and Gregg Leppo of Coldwell Banker Commercial Realty completed the \$6.2 million sale of 1093 Beacon St., a 14,000 s/f office building in one of Greater Boston's premier locations, positioned at a stop on the MBTA Green Line and surrounded by high-end residential homes.

"This was one of the last full brownstones available to purchase as a whole building along Beacon St.," said Glaskin, Coldwell Banker Commercial's top agent in Mass. "This corner is just a block before Brookline meets Boston and steps to Fenway Park and the Longwood Medical Area. It was a dream site for either office or residential development and our extensive marketing brought offers from all circles."

Glaskin and Leppo, sales associates affiliated with Coldwell Banker Commercial Realty, represented the sellers, Mark Blotner of Kinross Real Estate LLC and Lloyd Rosenthal of Greenline Realty LLC. Glaskin and Leppo also procured the buyer, Matt Ramey, a local developer from Concept Properties. The property offers potential for luxury homes with windows on all four sides and with the MBTA at their doorstep.

Blotner and Rosenthal, two of Brookline's most noteworthy real estate investors, purchased the building in 2005 for \$2.5 million. They saw value in the site as an office building with long-term residential development. Glaskin and Leppo worked with Blotner and Rosenthal to package 1093 Beacon St. for marketing to multiple audiences of investors locally, nationally and overseas.

“We promoted the benefits of buying within minutes of the Longwood Medical Area while at the same time marketing it as a development opportunity in one of the strongest condo markets in the country,” said Glaskin.

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