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## **2024 Women in CRE: Rose Buckley, Rockland Trust Bank**

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Rose Buckley  
Senior Vice President, Commercial Lending Center Manager

What recent project, transaction, or accomplishment are you most proud of? Entering the commercial lending field brings an enormous responsibility, as you will have the opportunity to change lives. It can happen in many ways, but it always begins with understanding your customer's needs and desires. This is evident especially for affordable housing and revitalization projects. These are also prime examples of how Rockland Trust contributes to making the world a better place. Projects like these are the part of my job I find most rewarding. We're in the business of financing ideas. Construction concepts like these ultimately have a positive impact on people's lives and our communities. I take tremendous pride in knowing we played a role in that.

What advice do you have for young women aspiring to enter commercial real estate? First, choose your direction. Ask yourself what it is you find attractive or interesting about commercial lending. Once you have selected a path, be proactive in seeking training. I recommend getting involved with professional groups, particularly those that offer the chance to meet with other women. Network and learn as much as you can from others, including women more senior, to draw from their experiences. Also, find a mentor – that's what I did 30+ years ago and I would not be in this position without my mentor. Work hard, be honest, sincere, and always a team player. Set clear goals and stay dedicated and driven to achieve them.

Why should this nominee be recognized in our Women in Commercial Real Estate Spotlight?

"With over 30 years of financial services experience, Rose has led transformative projects at Rockland Trust that have brought improvements to communities, from Affordable Housing Development under Chapter 40B to revitalization projects that have transformed abandoned industrial sites into thriving retail and residential complexes. She's not only a leader and innovator but also a mentor who's dedicated to helping other women succeed. Rose's commitment to helping others goes beyond her career – demonstrated through her previous board memberships with the Southeast Economic Development Corporation and New Hope, a group fighting violence against women and children. Her passion and influence truly set her apart." - Brian Griffin, Senior Vice President, Regional Commercial Executive at Rockland Trust Bank.