

2024 Women in CRE: Kristen Fogarty, Vantage Builders

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What is your vision for the future of women in commercial real estate? I am very optimistic about the future for women in commercial real estate. We continue to see increased representation of women in leadership roles, a stronger focus on diversity and inclusion, and more role models and success stories. Additionally, there's a rise in collaboration across the industry, making this an exciting time to be involved. As the industry continues to evolve, it will increasingly benefit from and leverage diverse perspectives, fostering a more dynamic and inclusive environment.

What advice do you have for young women aspiring to enter commercial real estate? The CRE industry offers many opportunities with a lot of growth and learning potential. My advice is to maintain a positive mindset when facing challenges, seek out mentors who can help guide you, and focus on both professional and personal development. Building a strong network is crucial, so invest in connecting and forming relationships within the industry – attend events, join CRE trade groups. By combining these strategies with passion and hard work, anyone can be well-positioned to make a significant impact and achieve long-term success.

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