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2024 Women in CRE: Whitney Taylor, Coastal Land & Commercial Group at Keller Williams Coastal Realty

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Whitney Taylor
Commercial Realtor

What recent project, transaction, or accomplishment are you most proud of? A recent deal I am proud of is representing a tenant on an 11,000 s/f sublease in Nashua, N.H. I had been working with this tenant for six months, showing spaces and exploring different options. He had a unique need as his company is quickly growing and needed to secure a space that would support the growth. In the end we took advantage of the soft office leasing market and closed a deal on an exceptional office space with lots of room to grow, which also included all the office furniture. My client was a pleasure to work with and could not have been happier.

What advice do you have for young women aspiring to enter commercial real estate? Since I started in commercial real estate twenty years ago, it is refreshing to now see more women in this field. Women remain the minority though, so my advice to young women aspiring to enter commercial real estate is to surround yourself with men who will lift you up and support you. Join a company or team who you respect and aspire to be like. Rise above and persevere through the hardships, and you will continue to pave the way for women of younger generations. There are now organizations strictly for women in commercial real estate, so take advantage and create a support system. You will need it!

Why should this nominee be recognized in our Women in Commercial Real Estate Spotlight?

“Whitney is a returning up-and-comer with a long history in real estate and has re-started her career in NH after a previous career in CA and CT. She exhibits all the work ethics needed to move her forward in being one of the premier agents in the brokerage. Whitney’s expertise puts her clients at ease, bringing them from beginning to end through a transaction.” - Dave Garvey, Managing Director at Coastal Land & Commercial Group at Keller Williams Coastal Realty.

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