



CELEBRATING
55 YEARS

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2024 Women in CRE: Julia Lynch, EBI Consulting

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Julia Lynch
Sustainability Consultant

What recent project, transaction, or accomplishment are you most proud of? I'm proud of all my work at EBI Consulting, from energy benchmarking to green building certifications. Recently, I've taken on two key projects: helping a client write their Corporate Social Responsibility (CSR) report, which aligned with my studies in Environmental Policy and Planning and playing an integral role in developing EBI's Quarterly Commercial Real Estate Regulation Bulletin. Both experiences keep me engaged with regulatory updates and sustainable practices, helping me advance my academic career as I work toward earning my master's degree, while contributing meaningfully to our clients and the environment.

What advice do you have for young women aspiring to enter commercial real estate? My advice to young women entering commercial real estate is to pursue your passions without fear. It's okay not to know exactly what field you want to work in – sometimes, hands-on experience is the best guide. I discovered my passion for environmental science in high school and, through mentorship, found my focus in energy policy and economics. Don't be afraid to explore new roles. I transitioned from fieldwork to operations, and now I work as a sustainability consultant. Confidence comes from trying new things, even in traditionally male-dominated industries, where I've thrived.

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