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Schneider named managing director of Capital Markets Group of Boston Realty Advisors

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Jonathan Schneider

Boston, MA Jonathan Schneider has been named managing director in the Capital Markets Group of Boston Realty Advisors (BRA).

Schneider, who has more than 25 years of experience and specializes in originating, structuring, and negotiating debt financing and equity placements across all property types throughout New England, will be tasked with leading and expanding the debt and equity placement business for Boston Realty Advisors. He will work alongside teammates in the Capital Markets Group.

“Our platform is excited to have such a distinguished professional join the firm,” said Jason Weissman, founder and senior partner of BRA. “Jon will add significant value to our clients as he leads our debt practice.”

Schneider brings a broad range of experience as both a lender and principal, having directly originated and invested in well over \$3 billion of transactions.

Prior to joining BRA, Schneider was a senior director in the Capital Markets team of JLL for 12 years. Schneider was a JLL Capital Markets Top Producer Award recipient in 2014, 2015, 2017, and 2018. In 2013 he won JLL’s New England Deal of the Year Award.

Previously, he was a managing director at the real estate finance advisory firm of Ackman-Ziff Real Estate Group, LLC and a principal and general partner at Otis & Ahearn Co-Investment Fund.

Schneider was also a commercial real estate finance professional at HSBC and Bank of America for 17 years. He earned a bachelor of arts degree from Boston University and appears as a guest lecturer at Boston University’s Questrom School of Business, as well as being a frequent Real Estate Finance Association speaker in Boston.

His specialties are debt placement, equity placement, development, family offices, hospitality, office, industrial, life sciences, retail and multi-family.

As well as being a licensed real estate salesperson in the Commonwealth of Massachusetts, Schneider is a member of the New England Baptist Hospital Board of Visitors, Advisor to the Foundation to Be Named Later, a member of NAIOP, and formerly on the board of directors of REFA, a unit of the Great Boston Real Estate Board.