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## **2024 Ones to Watch - Industry Leaders: Jeffrey Lundquist, Shawmut Design and Construction**

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Jeffrey Lundquist  
Senior Director

## Shawmut Design and Construction

Three skills that you use every day in your position:

Prioritization, coaching, and negotiation.

Best book, podcast, or app for aspiring leaders:

Backable by Suneel Gupta.

Best advice for new leaders in 10 words or less:

It's not about you anymore, it's about your team.

What recent project, transaction or accomplishment are you most proud of?

I'm proud that our team was recently awarded a significant nationwide contract with a national life sciences client. This achievement is the result of a seamless, multi-year effort that integrated Shawmut teams across the enterprise, from coast to coast. The work will consist of R&D, utility, and manufacturing projects, and I'm confident that this partnership will be mutually beneficial for both Shawmut and our client for many years to come.

What makes this nominee an Industry Leader?

"Jeff's deep expertise across life sciences and advanced technology, including cGMP and R&D facilities, paired with his leadership, is pivotal to Shawmut's growth. With nearly 30 years of experience, he drives innovation, builds strong client partnerships, and consistently delivers impactful results, making him a respected industry leader dedicated to our mission of excellence." - Kevin Sullivan, executive vice president, New England region, Shawmut Design and Construction.

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